

## Vendor Conference Minutes

### WRIC – CCS ISDE; WMRS; MMNP; Psychoeducation

September 9, 2024

**Vendor Attendees:** Stein Counseling and Consulting; Attic; Flocks; Family and Children’s Center; Deer Path Integrated Services; Grace Counseling; L & P Services; Jubilee; Chileda; Trailhead Therapy; The Parenting Place; Trinity Equestrian; Driftless Aspiring Youth; VARC; Parenting Peer; Christian Servants; Mindful Way Adventures; Mastering Life Skills; Eau Claire Cruisers; Catholic Charities; Soaring Skills; Rocky Hill; Peace of Mind Counseling; Innovative; First Time Farms; AJ Falkers; Crimson Hound; Milkweed Connections; Wisconsin Family Ties; Three Willows

**Staff Attendees:** Paul Medinger, Chris Sander, Ryan Ross, Alicia Braun, Ellen Daubert

#### Questions/Answers

1. Please define provider qualifications (working in the field with CCS consumer) for each service.

Array	Credential Types (Medicaid)	Additional Specifications (DHS* or WRIC**)
ISDE	All credential types	-no additional staff requirements
Med Mgmt (NP)	All credential types	-additional training in psychotropic medication/medication administration*
Psychoeducation	All credential types	-additional training/certification in family education curriculum or evidence-based practices*
WMRS	All credential types	-additional certification or licensure in evidence-based practices or specialty therapeutic models (e.g. dance therapy, music therapy, certified peer specialist, etc)**

2. In the past, you have mentioned having a list of possible resources for clinical supervision. Is that something that was ever developed and if so, where could we find it?

Yes, we are updating the list of therapists within WRIC that are open to exploring clinical supervision contract with agencies. It will be available on WRIC Sharepoint under the “General Information” folder. Reminder: WRIC is not involved in setting up any contracts or arrangements between entities and a clinical supervisor. WRIC can provide a list of therapists interested in providing clinical supervision. It is each agency’s responsibility to secure their own clinical supervisor.

**3. Are the MA rates from Ryan's presentation the interim rates established in 2014.**

*We aren't sure. We can only look at last year, this year and next year.*

*\*\*Further research confirms the reimbursement rates to the County are the same as they were in 2014.*

**4. To confirm, the supervision provided by La Crosse County no longer counts as supervision hours for RWs?**

*WRIC cannot be the primary supervisor. WRIC will still offer Vendor Clinical Groups as secondary support at this time.*

**5. How do we fill out the Salary and Fringe if you are a single person vendor? Or do you skip it altogether?**

**Do you want a separate line for each miscellaneous item on the Expense page?**

*If you are a sole proprietor, you can skip the salary and fringe tab and just fill it out on the top of the expense distribution tab.*

*We do not need a separate line for each misc expense, but please provide an explanation about what it entails. The more things in the misc, the more explanation would be appreciated.*

**6. For those that are not State Certified Agencies (DHS 35/DHS75) currently billing for QTTs under psychoeducation what would you utilize? As Psychotherapy was not an option in the past.**

*For QTT in particular, that could go under wellness management category as a QTT will have additional training and DSPS certification. There also was a Medicaid change that does allow for QTT to bill to psychotherapy if not in a licensed facility. WRIC will expand that network after giving thought to this process. As things are now, Wellness management for QTT.*

*\*(QTT = Qualified Treatment Trainee is a behavioral health professional with at least a master's degree in a clinical field, is licensed under WI-Dept of Safety and Professional Services that is accumulating supervised hours towards full licensure as an independent practitioner. Common examples: APSW, PC-T, MFT-T. Medicaid no longer allows clinical students to be considered as QTT)*

**7. If a consumer is being seen for Wellness Management by a rehabilitation worker will their services have to be adjusted, and if so will there be an opportunity to transition those services to ISDE?**

*Perhaps, the service facilitators and MHP's are starting to bring these forward now so there isn't a rush of service plan updates at the end of the year. Note: that rehabilitation workers (RW) may be able to provide wellness management, but there needs to be proof of additional training, certification, expertise that will be required for staff providing wellness management in 2025. The RW credential is not automatically disqualified from wellness management.*

- 8. Should I allocate the % of business done with La Crosse County, or all providers? I have some providers that do work here and others that work in Columbia County only, and some that might do both?**

*Since this breaks down into a quarter hour rate, if you use all of their time, use all of their expenses. If you use part of their time, use that same proportion of their expenses.*

- 9. When will the new supervision requirement kick in?**

January 1, 2025

- 10. Who should we contact if the list of qualifications for Wellness does not include a certification that you hold to see if it would qualify?**

*Send questions on that to [ccssupervisors@lacrossecounty.org](mailto:ccssupervisors@lacrossecounty.org).*

- 11. Would years of experience qualify for Wellness?**

*WRIC leadership did not provide an answer during the meeting and needed to discuss further.*

*\*WRIC leadership consulted and acknowledge that while years of experience may provide wisdom in the field, there is not currently a way/methodology to objectively and equitably evaluate each individual staff member's expertise solely based on years of experience where there is no other evidence of additional training, certification, use of a standardized curriculum or evidence-based model.*

- 12. There was recently a forward health update on QTT's. Will WRIC be adding those to the contract?**

*That is still a work in progress. We are discussing internally.*

- 13. How do we demonstrate that we are eligible to provide wellness services?**

*The Vendor Services Outline form will have you fill out models, curriculum, qualifications, etc dependent on which service arrays you are proposing to provide. We are also updating our training log and will have that solidified by the November Vendor Conference.*

- 14. For non-licensed providers, will the Ethics and Boundaries Training be offered through WRIC?**

*Yes, we will be sharing the standards and offering training. We will look at offering it throughout the year, possibly using clinical supervision groups. You are welcome to find it elsewhere, as long as it meets the standards. The training we offer will be at no cost to the vendor, but if you get yours somewhere else and it has a cost, include that in your budget request at this time.*

- 15. What if you provide a component of ISDE and Wellness for the same client? I currently have some Wellness and some ISDE clients, but working in both areas with all clients?**

*There may be elements of ISDE, but with specific qualifications, we would lean more towards the Wellness. If on the plan for Wellness but adding some Skills support, that is OK. If the main focus is Wellness, that is what would be going on the plan.*

**16. Follow up to my earlier question. We do outpatient therapy and CCS services. If I have a provider that doesn't currently do CCS services, should I include them at all in the salary and fringe page?**

*If they don't provider CCS services, don't include their costs in this.*

**17. Are there any curriculums or models that CCS looks for?**

*You can look on the DHS website – <https://www.dhs.wisconsin.gov/ccs/providers.htm>. This will give you evidence based practices for adults and youth that are endorsed by CCS. SAMSHA also has additional resources: <https://www.samhsa.gov/resource-search/ebp>*

**Reminder – when developing your service budgets, please include costs for hiring/contracting with a clinical supervisor; purchase of an evidence based model curriculum, additional staff training costs, etc.**

Websites

- [Comprehensive Community Services: Provider Resources | Wisconsin Department of Health Services](#)
  - List of CCS endorsed evidence-based models and curriculums
- [Informed Consent for Medications F-24277 Series: Psychotropic Medications | Wisconsin Department of Health Services](#)
  - Medication informed consent forms (for med management service only)
- [CCS Clinical-Supervision-Expectations.pdf \(lacrossecounty.org\)](#)
  - (not shared today) a link to the revised clinical supervision expectations from this year.